## Message Text

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**ACTION EUR-12** 

INFO OCT-01 ISO-00 CIAE-00 PM-03 H-02 INR-07 L-02 NSAE-00

NSC-05 PA-02 PRS-01 SP-02 SS-15 USIA-15 OPIC-06 SAM-01

AGR-10 EB-07 COME-00 TRSE-00 STR-04 CIEP-02 OMB-01

SAJ-01 AF-06 /105 W

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R 181640Z APR 75

FM AMEMBASSY LISBON

TO SECSTATE WASHDC 2546

INFO AMEMBASSY BERLIN

USMISSION EC BRUSSELS

AMEMBASSY MOSCOW

AMEMBASSY PARIS

USMISSION OECD PARIS

USMISSION NATO

DIA WASHDC

CINCLANT NORFOLK VA

USCINCEUR VAIHINGEN GER

AMCONSUL OPORTO

AMCONSUL PONTA DELGADA

UNCLAS LISBON 2257

E.O. 11652: N/A

TAGS: EEWT, PO, UR, GE

SUBJ: CONTRACTS FOR EXPORTS TO SOVIET UNION, EAST GERMANY

REF: LISBON 2179

1. CONTRACT WAS SIGNED APRIL 17 BY SOVIET AMBASSADOR KALININ FOR EXPORT OF 135,000 PAIRS OF SHOES AND WOMENS'BOOTS TO SOVIET UNION. TRANSACTION WAS ARRANGED BY PORTUGUESE FUNDO DE FOMENTO DE EXPORTACAO (FFE), REPRESENTING 15 SHOE MANUFACT-URERS, WITH SOVIET AGENCY RAZNOEXPORT. TOTAL CONTRACT IS FOR 1.43 MILLION DOLLARS WITH MEDIAN PRICES OF 9 DOLLARS FOR SHOES AND \$15.50 DOLLARS FOR WOMENS'BOOTS. UNCLASSIFIED

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- 2. SHOE EXPORTS TO SOVIET UNION WERE FORESEEN IN APRIL 14 PRESS CONFERENCE (REFTEL. RAZNOEXPORT REPRESENTATIVE IS CURRENTLY CHOOSING SAMPLES TO BE TAKEN (PROBABLY IN JUNE) BY FUTURE MISSION TO MOSCOW. FFE EMPHASIZED THAT SALE WILL HELP BOOST SALES FOR FIRMS, SOME OF WHICH HAD RECENTLY BEEN WORKING FOUR DAY WEEKS. IT APPEALED TO THEM TO COMPLY WITH CONTRACTUAL REQUIREMENTS FOR QUALITY, PACKAGING, AND DELIVERY DATES, AS BASIS FOR FUTURE EXPORTS TO SOVIET UNION.
- 3. MEANWHILE, APRIL 18 DIARIO DE NOTICIAS REPORTED THAT EAST GERMAN COMMERCIAL MISSION HAD SIGNED CONTRACT "FOR APPRECIABLE AMOUNT" FOR EXPORTS OF CORK AND ITS DERIVATIVES. CONTACTS WHICH HAVE BEEN TAKING PLACE SINCE APRIL 13 WITH MISSION ARE REPORTEDLY PRINCIPALLY FOR AGRICULTURAL MACHINERY AND PRODUCTS.

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## Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: EXPORTS, CONTRACTS, TRADE AGREEMENTS, SHOES

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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a

Disposition Reason: Disposition Remarks:

Document Number: 1975LISBON02257 Document Source: CORE Document Unique ID: 00

Drafter: n/a Enclosure: n/a Executive Order: N/A Errors: N/A

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**Review Markings:** 

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JÚL 2006

**Review Media Identifier:** Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: CONTRACTS FOR EXPORTS TO SOVIET UNION, EAST GERMANY TAGS: EEWT, PO, UR, GC
To: STATE

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